



Asian Global Sourcing Strategy Panel - Vietnam

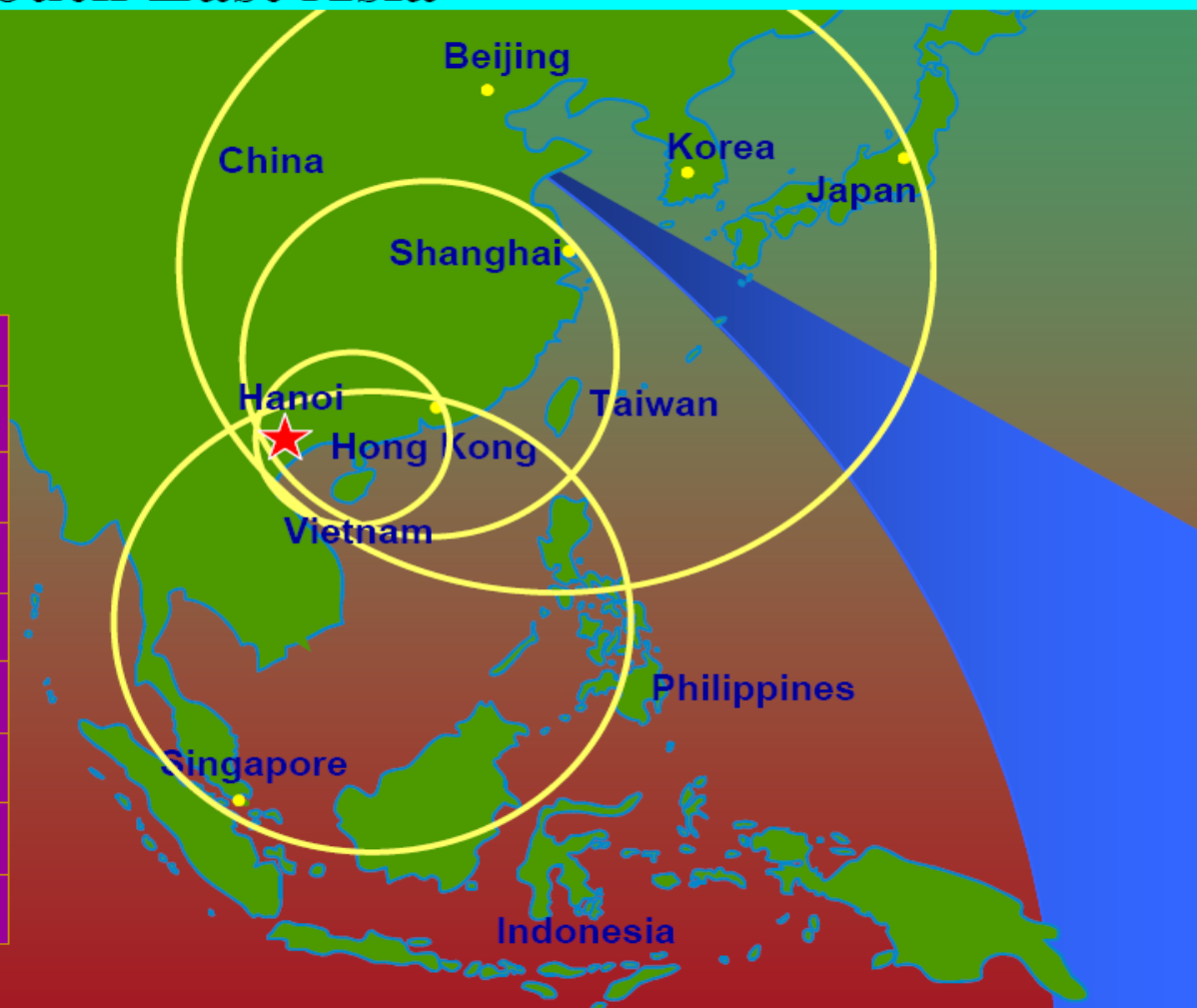
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VSVN – SoCal Chapter



Vietnam - A Few Hour Away to Any Major Country in South East Asia

Flight Time

Hanoi - Singapore	3hrs 30min
Hanoi - Hong Kong	1hr 30min
Hanoi - Kaoshiong	2hrs 10min
Hanoi - Taipei	2hrs 25min
Hanoi - Shanghai	3hrs 10min
Hanoi - Beijing	3hrs 40min
Hanoi - Seoul	4hrs 20min
Hanoi - Osaka	4hrs 25min
Hanoi - Tokyo	4hrs 50min



Overview of Vietnam

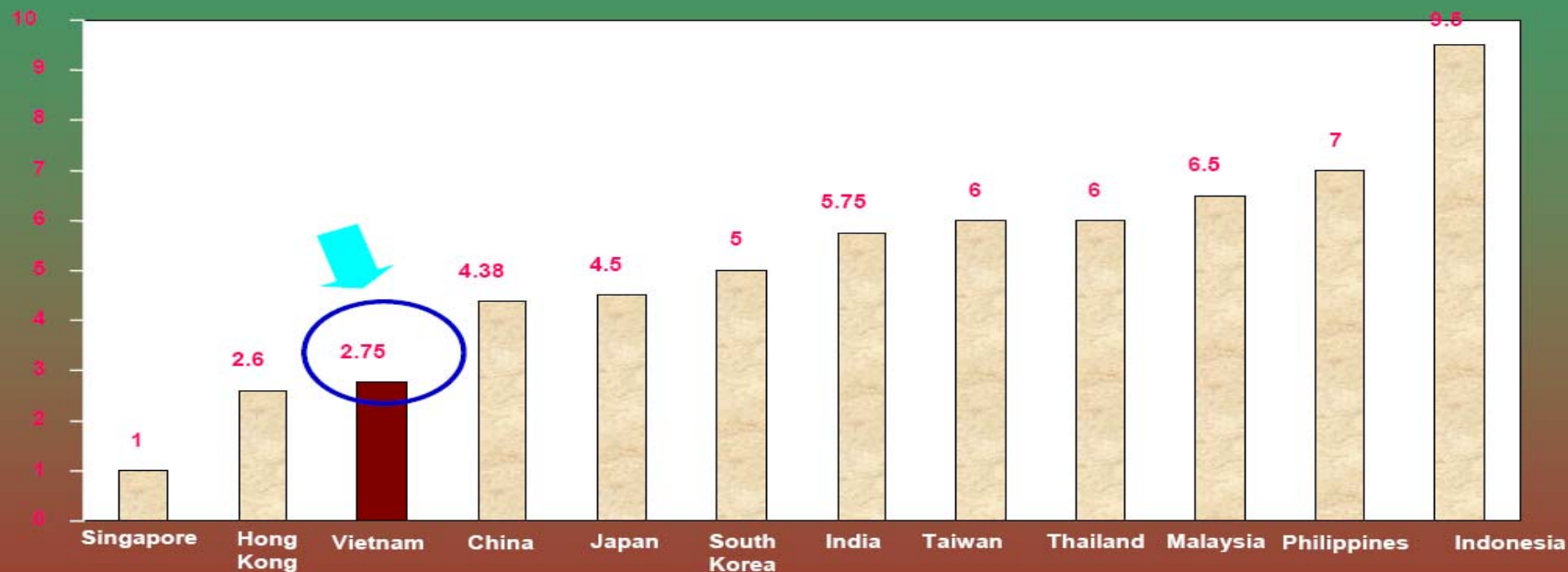
- **The Pros:**

- Developing country with large young population (over 60% under the age of 25)
- Low political and economic risk – signed BTA with USA (2001) and joined WTO (2007)
- Not CHINA!

- **The Cons:**

- Poor infrastructure (roads, express-way, airports)
- Bureaucracies and Intransparencies
- Lack of human resources

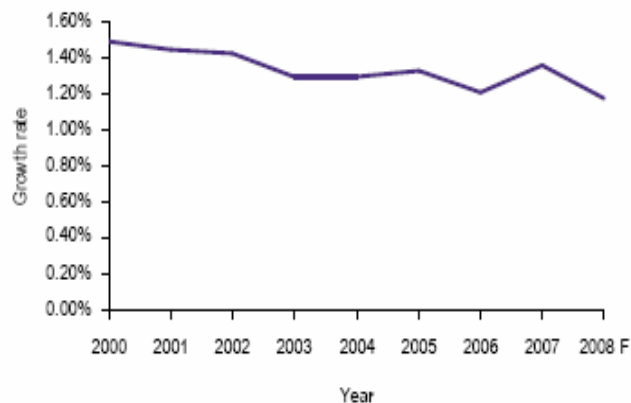
Vietnam is one of Three Countries with the Best Government Stability



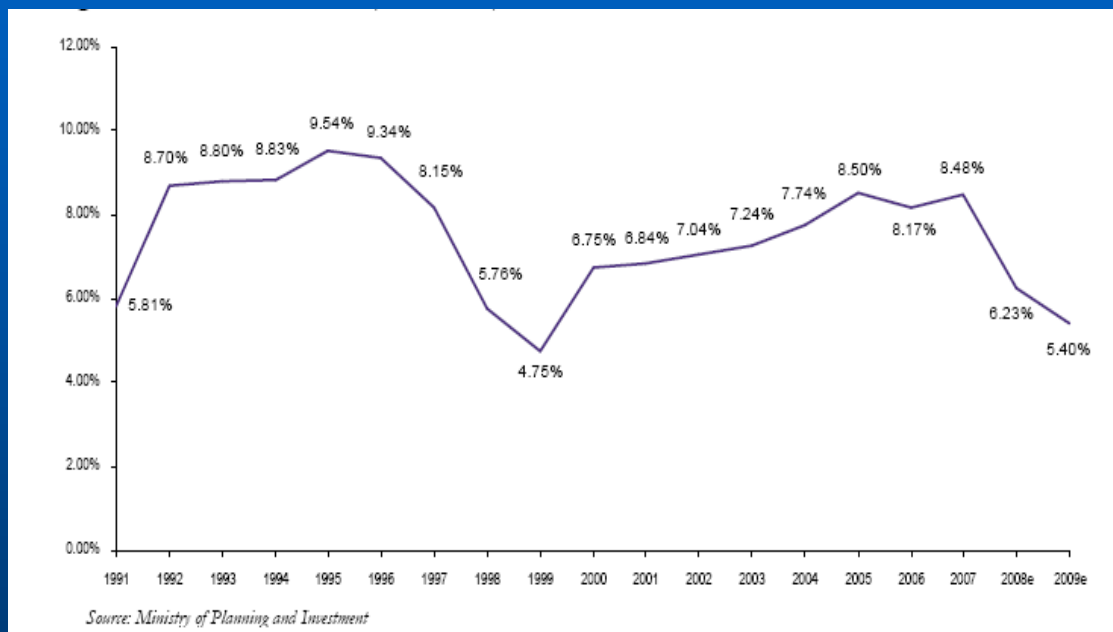
•Grades are scaled from 0 to 10, with 0 representing the best situation possible and 10 the worst

•Based on Survey by PERC (Political and Economic Risk Consultancy)

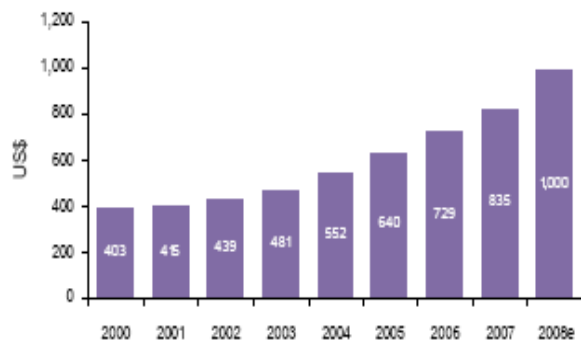
Vietnam Macroeconomic Data



Source: Vietnam Government Statistics Office (GSO)



Source: Ministry of Planning and Investment



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Source: Grant Thornton 2009 Report on Vietnam

Foreign Trades

- Principal Imports (2008):

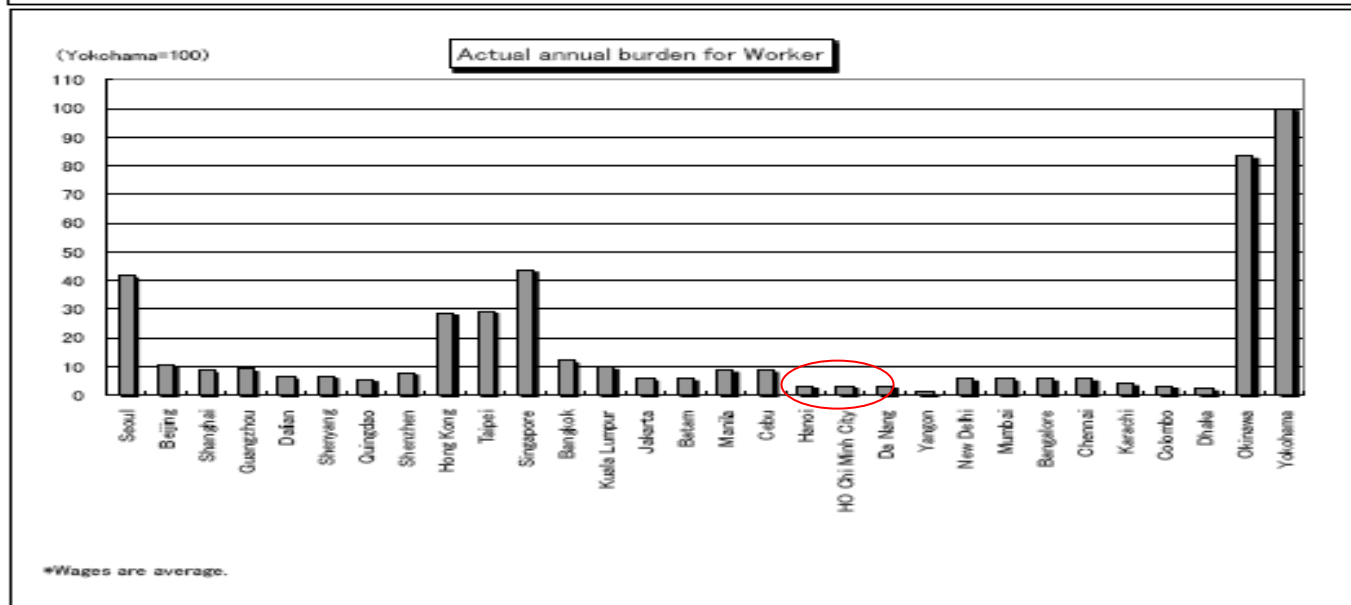
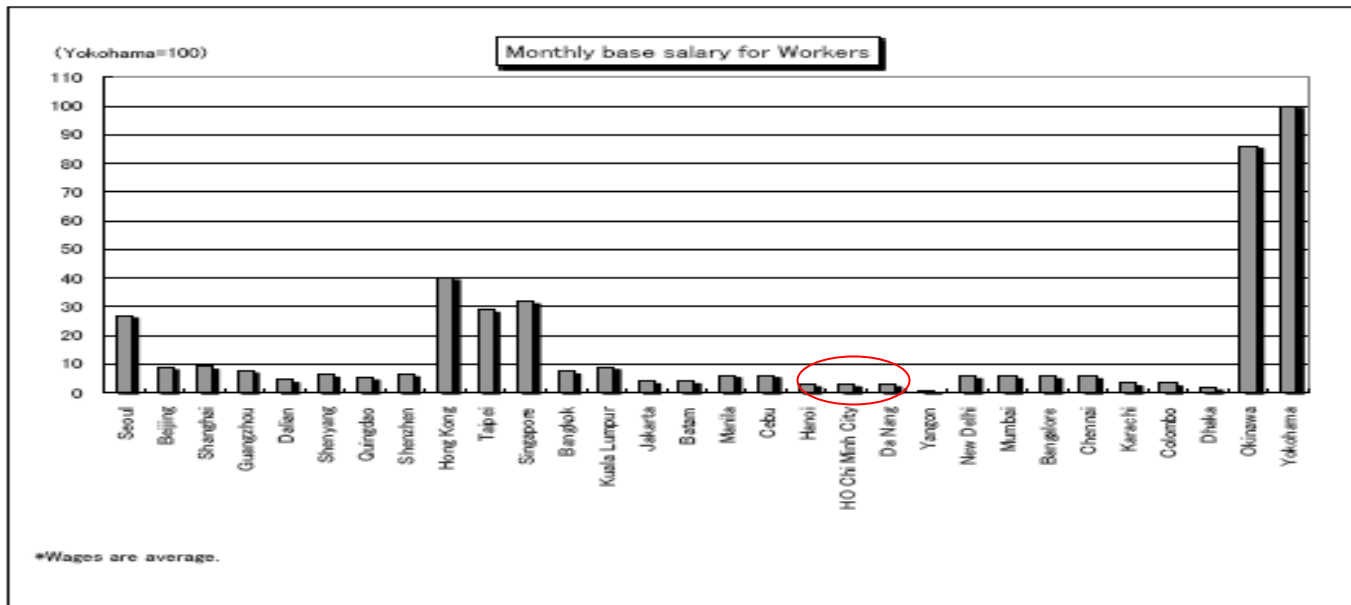
- Machinery and spare parts (US\$13.7B)
- Petroleum (US\$10.8B)
- Steel (US\$6.6B)
- Fabrics (US\$4.4B)
- Electronics, computers and spare parts (US\$3.7B)
- Plastic in primary form (US\$2.9B)

- Principal Exports (2008):

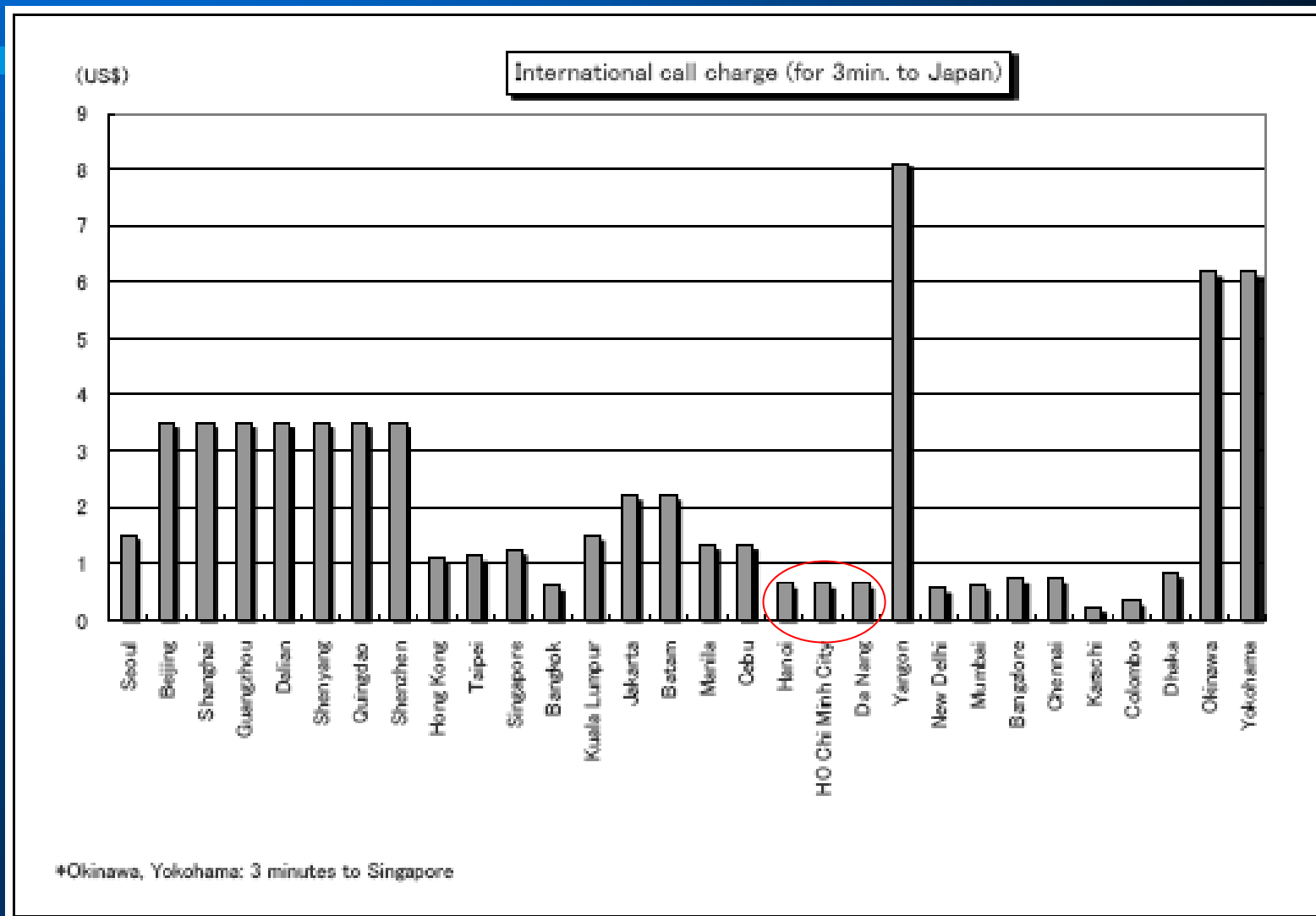
- Crude oil (US\$10.5B)
- Textiles (US\$9.1B)
- Footwear (US\$4.7B)
- Seafood (US\$4.6B)
- Rice (US\$2.9B)
- Wooden products (US\$2.8B)
- Electronics and computers (US\$2.7B)
- Coffee (US\$2B)

Worker Salary Across Asian Cities

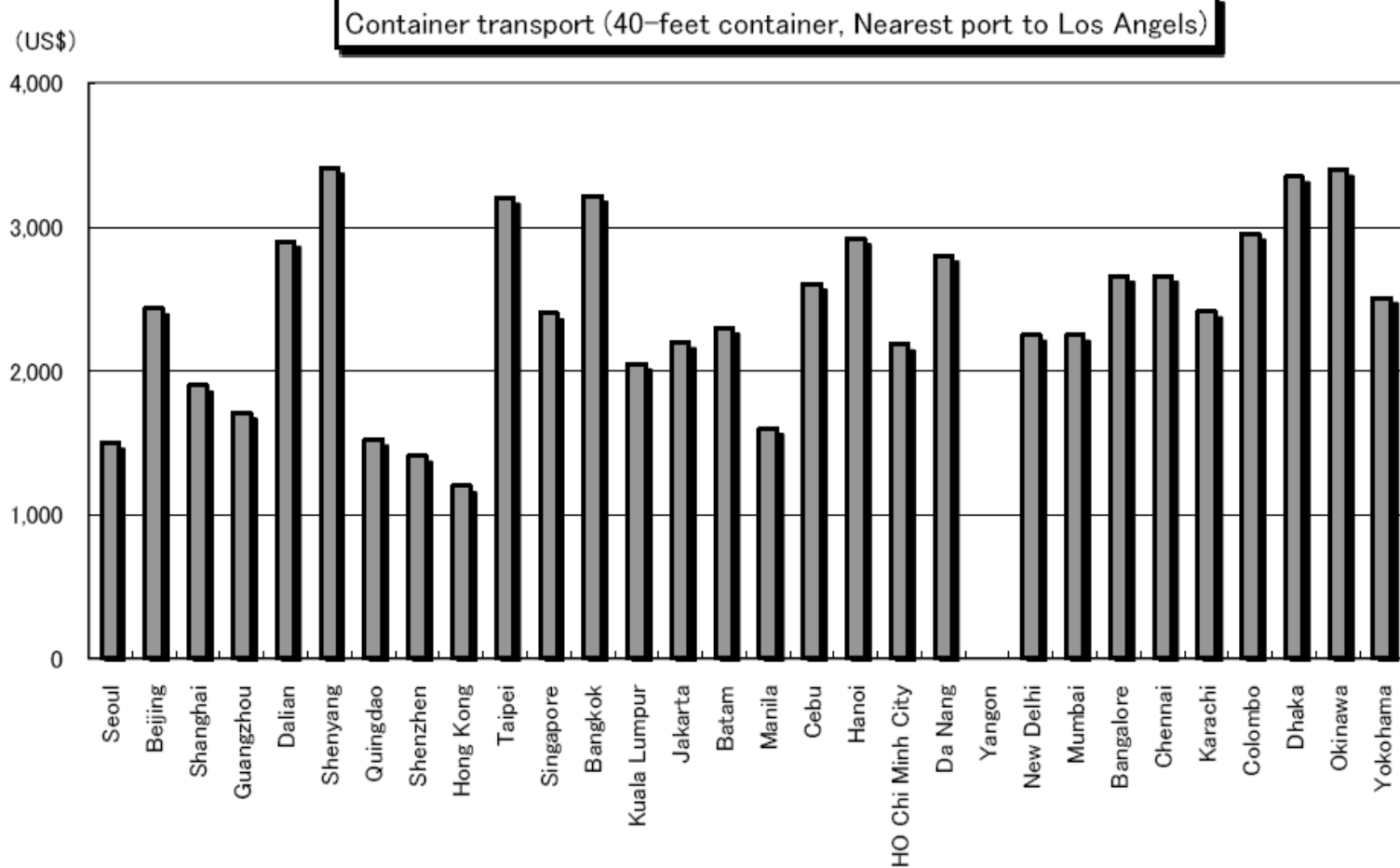
(Japan External Trade Organization – May 2009)



Comparative International Call Charge (Japan External Trade Organization – May 2009)



Comparative Container Transport Cost (Japan External Trade Organization – May 2009)



*Charge for Yangon cannot be estimated due to the embargo by the U.S. (since July 2003)